

ARKANSAS REAL ESTATE COMMISSION CONTINUING EDUCATION TOPICS FOR 2009

THE FOLLOWING TOPICS ARE HIGHLY RECOMMENDED BY THE REAL ESTATE COMMISSION:

1. License Law and Commission Regulations
2. Agent and Broker Responsibility (Includes Post-Licensure Course Module IV)
3. Regulatory Compliance with Trust Account Record Keeping & Transaction File Maintenance (Includes Post-Licensure Course Modules III & V)
4. Real Estate Policies and Procedures (Includes Post-Licensure Course Module V)
5. Real Estate Contracts and Forms (Includes Post-Licensure Course Module II)
6. Agency and Disclosure (Includes Post-Licensure Course Module I)
7. AREC Formal Hearing Procedures, Commission Decisions, and Reasons for Complaints Being Filed
8. Closing Methods & Practice (Includes Post-Licensure Course Module III)
9. Ethics and Professionalism in Real Estate
10. Real Estate Law (i.e., Antitrust, Misrepresentation, Megan's Law, etc.)
11. Fair Housing
12. Property Management and Landlord-Tenant Relationships
13. Environmental and Hazardous Substances Issues (e.g. Lead-Based Paint Disclosure and Mold – Federal Requirements)

OTHER ACCEPTABLE TOPICS

14. Applied Construction and Land Use
15. Appraisal/Establishing Marketing Value Range
16. Commercial, Industrial and Investment Real Estate
17. Farm-Rural Property
18. Finance (e.g., real estate mortgage programs such as HUD, FHA/VA, FmHA, Conventional, etc.)
19. Real Estate Tax Issues
20. Buyer Representation
21. Real Estate Auctions

THESE TOPICS CANNOT EXCEED TWO (2) CLASSROOM-HOURS OF CONTENT:

22. Home Inspections With Emphasis on Inspection and Repair Clauses in Real Estate Contracts
23. New Technology Including Usage of Computers in Real Estate Activity.
24. Real Estate Court Decisions
25. Researching County and City Records and Requirements Regarding Real Estate (Practical information about local ordinances, zoning and property records)
26. Security Issues – Protection of Clients' Property

NOTES: ALL TOPICS MUST BE REAL ESTATE-RELATED. THERE IS NO REQUIRED TOPIC FOR 2009.